

## Press release

Stahlo Stahlservice GmbH & Co. KG



*Stahlo Stahlservice at Blechexpo 2021  
26 to 29 October in Stuttgart  
Hall 10, Booth 10511*

Stahlo Stahlservice at the Blechexpo 2021

### **Stahlo is focusing on networking and “green steel”**

**The networking of companies, technologies, processes and services will shape the steel trade of the future, and Stahlo Stahlservice is ideally prepared for this. At the 2021 Blechexpo trade show in Stuttgart (26 – 29 October), the company will be presenting its comprehensive synergy expertise as one of the largest mill-independent steel service centres in Germany under the motto “We network people, resources and technologies”. The focus is on steel service, coil trading, the digital marketplace, prefabrication and contract partnerships. “Green Steel,” currently the most important strategic issue, is also more than just on Stahlo Stahlservice’s radar screen. Industry professionals will be given expert information on steel classifications, quality and procurement sources.**

Dillenburg, 21 October 2021 – Production is currently experiencing its greatest ever transformation. The digital transformation, increasing process efficiency and the political call for greater sustainability are all driving developments in the steel industry. “We can now only find answers to the increasing demands and growing complexity in the steel trade through networking and synergies,” says Oliver Sonst, Managing Director of Stahlo. “As a mill-independent steel service centre, we safeguard steel as a resource and network it with people and technologies. In addition, we possess a high level of expertise in service and consulting and have top contacts with fixed contingents to all European steel mills and rapid supply chains worldwide.”

#### Corporate Communications

Dr Carola Hilbrand  
Phone: +49 2772 505- 2527  
E-mail: hilbrand.c@friedhelm-loh-group.com

Stahlo Stahlservice GmbH & Co. KG  
Kasseler Straße 27  
35683 Dillenburg, Germany  
www.stahlo.de

## **Press release**

Stahlo Stahlservice GmbH & Co. KG

Industry professionals will be able to gain concrete insights into the expertise of the steel service centre at a total of five subject areas at Stahlo's trade fair booth:

### **Steel service – plus advice on “Green Steel”**

Stahlo is showing just how comprehensive its portfolio is at the “Steel Service” exhibit. The company offers every important material in the thin sheet market, with a wide range of dimensions and grades. At its locations in Dillenburg, Gera and Nordhausen, the company custom-manufactures slit coils, cut-to-size and standard sheets, tailored and contoured blanks in all standard grades, up to and including high and ultra-high strengths.

Stahlo application consultants will expertly explain how customers can find the most suitable steel for their individual applications. They support companies in all phases of their projects and advise on all issues relating to steel, such as production, energy use, emissions, material selection, processing and supply models, along with packaging and logistics.

“The changeover to green steel that is just starting raises a lot of questions for steel users,” says Oliver Sonst. “We have established excellent contacts with both steel manufacturers and steel users. This means that we view the topic of ‘green steel’ through a number of different lenses, and offer advice through our extensive expertise.”

### **The coil trade – networking with global resources**

At the “Coil Trade” subject area, industry professionals can learn how Stahlo manages steel procurement in the international marketplace. The company networks the demand for steel with global resources. As a result, diversity and reliability are guaranteed, with steel partners

## **Press release**

Stahlo Stahlservice GmbH & Co. KG

in Europe, Asia and South America. Synergy effects in global sourcing also mean competitive advantages for customers. Stahlo's services ensure financing, international trimodal logistics (i.e. transport by road, railway and sea), import processing and quality inspections. The company also allows customers with lower volume requirements to obtain secure procurement in the international network.

### **The digital marketplace – smart online platforms**

At the "Digital Marketplace" subject area, Stahlo will show how it is breaking new ground in steel trading through new partnerships with the two "Vanilla Steel" and "Resourex" start-ups. These companies offer different online platforms with intelligent flat steel configuration options that meet every requirement. Availability, grades, material properties and future steel classifications can be searched for there. These can then be requested and offered directly online. Vanilla Steel will take part at the Stahlo booth as an excess steel partner and will also be answering questions about the auction platform.

### **Prefabrication – blanks made of ultra-high-strength steel**

At the "Prefabrication" exhibit, trade visitors can learn how Stahlo manufactures shaped blanks, especially for the automotive industry. The company produces customised shaped blanks with special surface quality at its Gera site on one of Europe's largest blank cutting lines, and it can process ultra-high-strength steels with a tensile strength of up to 1,900 MPa. The range of products also includes special cuts and rolled profiles.

## **Press release**

Stahlo Stahlservice GmbH & Co. KG

### **Contract partnership – ultra-high-strength steel blanks**

To round off the overall range, Stahlo will be using the “Contract Partners” subject area to present its services in the field of subcontracting. Services include the production of slitted coils, blanks and, in particular, the production of contoured blanks. In the process, Stahlo networks steelworks and consumers in the context of series orders and outsourcing tools.

More information is available on the new Stahlo website: [www.stahlo.de/en](http://www.stahlo.de/en).

(5,358 characters)



#### **Caption(s)**



Image 1 (Stahlo\_GF\_Oliver\_Sonst.jpg): Oliver Sonst, Managing Director of Stahlo Stahlservice: “As a mill-independent steel service centre, we safeguard steel as a resource, and we network it with people and technologies. In addition, we possess a high level of expertise in service and consulting and have top contacts with fixed contingents to all European steel mills and rapid supply chains worldwide.”

## **Press release**

Stahlo Stahlservice GmbH & Co. KG



Image 2 (fri201841910.jpg): Stahlo Stahlservice produces customised shaped blanks with special surface quality at its Gera site on one of Europe's largest blank cutting lines, and it can process ultra-high-strength steels with a tensile strength of up to 1,900 MPa.

May be reproduced free of charge. Please name Stahlo Stahlservice GmbH & Co. KG as the source.

### **Stahlo Stahlservice**

Stahlo is one of the largest and most modern mill-independent steel service centres in Germany. The offer includes the complete delivery range for all important materials in the thin sheet market. At its locations in Dillenburg, Gera and Nordhausen, the company custom-manufactures slitted coils, cut-to-size and standard sheets, blanks and contoured blanks in all standard grades, up to and including high and ultra-high-strengths.

Stahlo was founded in 1983 in Dillenburg, Germany, and is a member of the Friedhelm Loh Group. The Group is now active worldwide with 12 production sites and 94 international subsidiaries. The Friedhelm Loh Group employs 11,600 people and generated revenues of approximately €2.6 billion in 2019. In 2021, the family-run business was named one of Germany's leading employers by the Top Employer Institute, for the twelfth year running.

For more information, visit [www.stahlo.de](http://www.stahlo.de) and [www.friedhelm-loh-group.com](http://www.friedhelm-loh-group.com).